

Vanquish Tech Utilizes Progress to Deliver Robust Security Solutions for Their Enterprise Clients

AT A GLANCE

VANQUISH TECH

Summary

Vanquish Tech is a UK-based provider of specialized IT services across the world. While the company has a variety of tools under its belt, its deployment of Progress® Flowmon® has enabled them to work with a greater number of customers who require Vanquish Tech's expertise. Since then, Vanquish Tech has been assisting companies with strengthening their IT security systems and creating always-on VPNs for companies with hybrid work models.

COMPANY

Vanquish Tech

INDUSTRY

Technology & Software

PRODUCT

Progress Flowmon
Progress Kemp LoadMaster
Progress MOVEit

COUNTRY

United Kingdom

“Since becoming a Progress partner, we’ve been able to work with 30% more end user customers with a very high close ratio-down to the swift sales cycle of between 42-102 days.”

James Sprenger

Cloud & Services Director, Vanquish Tech

Challenges



Try to understand how their customers are utilizing load balancing.



Customers require an upgrade or an improvement to security infrastructure.



Many companies have a variety of struggles when moving the cloud.

Key Benefits



Global customers utilize always-on VPNs within their large, hybrid networks.



Progress helps Vanquish deliver robust global security postures.



As part of a wider solution, Progress delivers high availability to 'Always on VPN' solutions.



Progress LoadMaster Load Balancer provides IT teams the ability to **control application delivery** across multiple servers effortlessly and Flowmon provides networks with **sustained VPNs** and other network security tools.